| ID | Project Name | Owner | Budget | Start | End | Jan. | Feb. | Mar. | Apr. | May | June | July | Aug. | Sept. | Oct. | Nov. | Dec. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1.0 | Economic Dev. Marketing Outreach Tactical Plan 2014 |  |  | 1-Jan | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1 | City Outreach Phase (month 1-3) |  |  | 1-Jan | 30-Mar |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1.1 | On-going Internal staff review/education/assets: *Initial meeting * Monthly Intranet Posts / Email Talking \& Related Proof Points * Template tools and guidelines for staff use * Email footer template * PowerPoint template |  |  | 1-Jan | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1.2 | On-going monthly outreach to stakeholder group (research participants): *Email Campaign |  |  | 1-Feb | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1.3 | On-going outreach to Residents: *Social Media Platforms *Email Integration * Quarterly Statement Stuffers *City controlled site signage and other applicable opportunities *Ad Specialties (bumper stickers \& T-Shirts) * Local Publications * Press Relations * City Web Page |  |  | 1-Feb | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1.4 | On-going outreach to Business \& Leadership: *Social Media Platforms * Email Campaign * Chamber Publications/Outlets * Handouts * Poster Series * Website integration pieces |  |  | 1-Mar | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.1.5 | E-book of everything ED related |  |  | 1-Feb | 30-Mar |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.2 | Brevard/Regional Outreach (month 3-12) |  |  | 1-Mar | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.2.1 | Press Planning - creation and augmentation of on-going content development (digital and traditional) |  |  | 1-Mar | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.2.2 | Ad campaign development and implementation using in kind media supporters: *Clear Channel Digital Outdoor * Clear Channel Radio * WSBH * WFIT * Hometown News * Space Coast TV |  |  | 1-Apr | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.2.3 | Ad campaign development and implementation using paid / digitally targeted mediums: *Google Ad Network Retargeting * Linkedln Pay-Per-Click video ad targeting CEO level businesses within city focus geographies and industries * Social Media Platform content / plan and targeted boosts on economic development related proof points * Email campaign template for on-going passive E.D. inquiries list |  |  | 1-Apr | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| 1.3 | Niche Outreach (major site selection publication or online initiative) TBD |  |  | 1-Jun | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |
|  | Total working budget: |  | - | 1-Jun | 31-Dec |  |  |  |  |  |  |  |  |  |  |  |  |

